



ELUS COMPANY

11170 Luschk Drive
Cincinnati, Ohio 45241

TMEPA Associate Vendor Spotlight

ELUS Company is in our 7th decade operating as an electrical utility sales representative. Our territory covers Indiana, Kentucky, West Virginia, Michigan, Ohio, Southern Illinois and Western Pennsylvania, and **Tennessee** which was added in 2018. In addition to our traditional territory, we also cover the states served by AEP and First Energy.

Rick Simpson joined our team in August of 2018 as our Tennessee sales representative. Rick, a resident of Smyrna, TN since 1991, has strong roots in the energy industry. Beginning his career in the gas industry in 1987 and transitioning to electric utility in 2008. Rick spent 20 years with McWane Inc. and was the National Sales Manager that launched McWane Poles across the U.S. In early 2014, he left to join Hendrix Aerial Cable Systems / Marmon Utility. As the Director of Sales and eventual VP of Sales for Marmon Utility LLC.

Rick had the opportunity to stay closer to home as a sales associate covering TN and the TVA utilities in KY with ELUS Co., a 40+ year Marmon Utility Rep firm.

ELUS represents Nordic Fiberglass, Service Wire, Coil Innovation, and Technibus in TN, and over 18 lines in KY.

www.nordicfiberglass.com

Fiberglass Box Pads, Cabinets, and Pedestals

www.servicewire.com

600V copper wire products

<http://www.coilinnovation.com>

Air-Core Dry-Type Reactors

www.technibus.com

Metal Enclosed Bus Solutions



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